CITY OF FORT LUPTON CITY COUNCIL

Zo Stieber, Mayor

FOT LYSTON

COME PAINT YOUR FUTURE WITH US

Shannon Rhoda, Ward 1 Chris Ceretto, Ward 2 Michael Sanchez, Ward 3

Agenda Date:

I.

David Crespin, Ward 1 Tommy Holton, Ward 2 Bruce Fitzgerald, Ward 3

AM 2020-066

APPROVING PAYMENT TO AXON ENTERPRISE, INC FOR ANNUAL PAYMENT FOR BODY AND IN-CAR CAMERA SYSTEM PURCHASE, MAINTENANCE AND DATA STORAGE FOR 2020

Council Meeting - March 17, 2020

| II. | Attachments: | a. | Invoices | |
|-------|------------------------------|--------|--|------------------|
| III. | (\$11,507.32), adding two in | -car u | al payment for in-car cameras and inits and storage (\$3258.00) and a nses, totaling \$18,719.05 for the c | adding two body |
| IV. | Submitted by: | | Chief of Police | _ |
| V. | Finance Reviewed | | Finance Director | _ |
| VI. | Approved for Presentation: | | City Administrator | _ |
| VII. | Attorney Reviewed | | Approved | Pending Approval |
| VIII. | Certification of Council App | roval: | City Clerk | Date |

IX. <u>Detail of Issue/Request:</u>

- This is a single provider purchase and maintenance with AXON, Enterprise, Inc.
- This is the second year of the agreement with the expected additions for new staff and is the amount in that agreement.
- This aligns the next four years with the current agreement.

X. <u>Legal/Political Considerations:</u>

Not Applicable

XI. <u>Alternatives/Options:</u>

1. None

XII. <u>Financial Considerations:</u>

This is a budgeted item as part of Police Department's Contractual Services.

XIII. Staff Recommendation:

Approval.



Axon Enterprise, Inc. PO BOX 29661 DEPARTMENT 2018 PHOENIX, AZ 85038-9661 Ph: (480) 991-0797 Fax: (480) 991-0791 AR@axon.com www.axon.com

Invoice

Sales Order

Invoice No Invoice Date Payment Term

SI-1643693 26-Feb-20 Net 30 27-Mar-20

SO200536357 107329

Customer account Purchase Order

Payment Due Date

YEAR 2 BILLING

Customer reference

BILL TO:

FORT LUPTON POLICE DEPT 130 S MCKINLEY AVE FORT LUPTON, CO 80621

USA

SHIP TO:

FORT LUPTON POLICE DEPT

130 S MCKINLEY AVE FORT LUPTON, CO 80621

USA

| | USA | OSA | | | |
|-------------------|--|-------------------|---------------|------------|-------------|
| Item number | Description | Qu | antity | Unit price | [USD]Amount |
| 80168 | FLEET 2 VIEW XL VEHICLE LICENSE: YEAR 2 PAYMENT | | 11. | 683.00 | 7,513.00 |
| 85739 | FLEET EVIDENCE.COM STORAGE, UNLIMITED | | 11 | 363.12 | 3,994.32 |
| | | | | | |
| | | Invo | oice Total | | 11,507.32 |
| | | Ship | pping | | 0.00 |
| Please see https: | //www.axon.com/legal/sales-terms-and-conditions for all sales terms an | d conditions Sale | es Tax | | 0.00 |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Tota | al | | 11,507.32 |
| | | Ame | ount Received | | 0.00 |
| | | BAI | LANCE DUE | USD | 11,507.32 |



Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States Phone: (800) 978-2737

SHIP TO
David Hempel
Fort Lupton Police Dept. - CO
130 S. McKinley Avenue
Fort Lupton, CO 80621
US

BILL TO
Fort Lupton Police Dept. - CO
130 S. McKinley Avenue
Fort Lupton, CO 80621
US

Q-248272-43899.851KP

Issued: 03/09/2020

Quote Expiration: 04/30/2020

Account Number: 107329

Payment Terms: Net 30 Delivery Method: Fedex - Ground Contract Number: 00020327

SALES REPRESENTATIVE

Kyle Panasewicz Phone: (480) 905-2071 Email: kylep@axon.com Fax: (480) 658-0673

PRIMARY CONTACT

David Hempel Phone: (720) 466-6134 Email: dhempel@fortluptonco.gov

| 14 | Describelles | Term | Overstitu | List Unit | Net Unit Price | Total (USD) |
|------------|---|----------|-----------|-----------|------------------|-------------|
| Item | Description | (Months) | Quantity | Price | Net Unit Price | Total (USD) |
| Axon Plans | & Packages | | | | | |
| 80197 | FLEET 2 UNLIMITED 60 PLAN LICENSE: 5 YEAR | | 3 | 0.00 | 0.00 | 0.00 |
| 80154 | EVIDENCE.COM STORAGE, UNLIMITED, 5 YEAR UPFRONT, FLEET | | 3 | 0.00 | 0.00 | 0.00 |
| Hardware | | | | | | |
| 80220 | FLEET 2 UNLIMITED 60 TRUE-UP PAYMENT | | 3 | 390.00 | 195.00 | 585.00 |
| 71088 | AXON FLEET 2 KIT | | 3 | 0.00 | 0.00 | 0.00 |
| 80181 | EXTENDED WARRANTY, 4 YEAR, FLEET 2 KIT | | 3 | 0.00 | 0.00 | 0.00 |
| 74027 | Axon Fleet Dongle | | 3 | 14.95 | 0.00 | 0.00 |
| 74110 | CABLE, CAT6 ETHERNET 25 FT, FLEET | | 3 | 0.00 | 0.00 | 0.00 |
| Other | | | | | | |
| No Router | No Router (Declined) | | 3 | 0.00 | 0.00 | 0.00 |
| 80198 | Fleet 2 Unlimited 60 Plan Annual Payment | | 3 | 891.00 | 891.00 | 2,673.00 |
| | | | | | Subtotal | 3,258.00 |
| | | | | Es | timated Shipping | 0.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,258.00 |

Year 2

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-------|--|------------------|----------|--------------------|----------------|-------------|
| Other | | | | | | |
| 80198 | Fleet 2 Unlimited 60 Plan Annual Payment | | 3 | 1,188.00 | 1,188.00 | 3,564.00 |
| | | | | | Subtotal | 3,564.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,564.00 |

Year 3

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-------|--------------------------------------|------------------|----------|--------------------|----------------|-------------|
| Other | | | | | | |
| 80198 | Fleet 2 Unlimited 60 Plan Annual Pay | ment | 3 | 1,188.00 | 1,188.00 | 3,564.00 |
| | | | | | Subtotal | 3,564.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,564.00 |

Year 4

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-------|--|--|----------|--------------------|----------------|-------------|
| Other | | | | | | |
| 80198 | Fleet 2 Unlimited 60 Plan Annual Payment | ************************************** | 3 | 1,188.00 | 1,188.00 | 3,564.00 |
| | | | | | Subtotal | 3,564.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,564.00 |

Grand Total 13,950.00



Discounts (USD)

Quote Expiration: 04/30/2020

| List Amount | 14,579.85 |
|-------------|-----------|
| Discounts | 629.85 |
| Total | 13,950.00 |

^{*}Total excludes applicable taxes

Summary of Payments

| Payment | Amount (USD) |
|-------------|--------------|
| Year 1 | 3,258.00 |
| Year 2 | 3,564.00 |
| Year 3 | 3,564.00 |
| Year 4 | 3,564.00 |
| Grand Total | 13,950.00 |

| STATEMENT OF WOR | RK & CONFIGURATION DOCUMENT | | |
|-----------------------|------------------------------------|-----------------------------|-----|
| | ar Recording Platform | | |
| This document details | a proposed system design | | |
| Agency Create | ed For: Fort Lupton Police Dept CO | Quote: Q-248272-43899.851KP | |
| | | | |
| | | | |
| | | | |
| | | | |
| Sold By: | Kyle Panasev | vicz | |
| Designed By: | Justin Thorp | | |
| Installed By: | Customer | | |
| Target Install Date: | | | |
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| | | V-3.26.1 | 18 |

VEHICLE OVERVIEW

| SITENAME | | | CUSTOMER NAME | |
|-----------|------------------|--|----------------------------|---------------|
| Headqu | arters | | Fort Lupton Police Dept CO | |
| Total Cor | nfigured Vehicle | 98 | | o Victoria. |
| | • 3 | Total Vehicles with this Configuration | | |
| Video Ca | pture Sources | | | Axon Camera |
| | • 6 | Total Cameras Deployed | | |
| | • 1 | Axon Signal Unit(s) Per Vehicle | | < <u>_</u> > |
| Mobile Da | ata Terminal Pe | r Vehicle | | Cianal Hait |
| | • 1 | Located In Each Vehicle | | Signal Unit |
| Mobile Ro | outer Per Vehic | le e | | |
| | • 1 | Cradlepoint IBR900-1200 | | (Charte) |
| Offload M | lechanism | | | In-Car Router |
| | • 4G L1 | E Cellular | | |
| Evidence | Management S | ystem | | |
| | • Evider | nce.com | | Battery Box |

SYSTEM CONFIGURATION DETAILS
The following sections detail the configuration of the Axon Fleet In-Car System

Vehicle Hardware

| | 2 | Axon Fleet Cameras will be installed in each vehicle | | |
|--------------------------------------|---|--|--|--|
| | 2 | Axon Fleet Battery Boxes will be installed in each vehicle | | |
| Vehicle Hardware | 1 | Axon Signal Units will be installed in each vehicle | | |
| | 1 | Cradlepoint IBR900-1200 router will be installed in each vehicle | | |
| Axon Battery Boxes | The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available. | | | |
| Signal Activation Methods | When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle. | | | |
| Mobile Data Terminal | Each vehicle will be equipped with a Mobile Data Terminal provided by the customer. | | | |
| Mobile Data Terminal Requirements | Operating System: Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates Hard Drive: Must have 25GB+ of free disk space RAM/Memory: Windows 7 - 4GB or greater Windows 10 - 8GB or greater Ethernet Port: The system requires the MDT to have one dedicated and available Ethernet port reserve for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobil docking station. If a docking station is used, it is the preferred location for the Ethernet port. Wi-Fi Card: The system requires an 802.11n compatible Wi-Fi card using 5Ghz band. USB Ports: If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At le one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock. | | | |

| Additional Considerations | If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing if functional for Axon Fleet operation. | | |
|------------------------------|---|-------------------------|--|
| | In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee. | | |
| Mandagan Braylalaning | Customer will provide the following router for all vehicles: | Cradlepoint IBR900-1200 | |
| Hardware Provisioning | The customer will provide a MDT for each vehicle | | |

In-Car Network Considerations

| Network Requirements | Cradlepoint IBR900-1200 will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together. | | | | | |
|---------------------------|---|--------------------|----|--|--|--|
| Network Addressing | IP Addressing | Total IPs Required | | | | |
| | Axon Fleet Cameras | 6 | | | | |
| | Mobile Data Terminal | 3 | 12 | | | |
| | Cradlepoint IBR900-1200 | 3 | | | | |
| Hardware Provisioning | Customer to provide all IP addressing and applicable network information | | | | | |

Network Consideration Agreement

| | Customer acknowledges the minimum requirements for the network to support this Statement of Work. |
|------------------------------------|--|
| | All Axon employees performing services under this SOW are CJIS certified. |
| Network Consideration Agreement | If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility. |

Professional Services & Training

| Project Management | Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables. |
|--------------------------------|---|
| | Customer will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install. Clip vs Rip installation removal: |
| Vehicle Installation | It is necessary to differentiate between the type of equipment removal to be provided by Axon. Standard Fleet Installation includes hardware removal in a fashion considered "Clip" which means Axon cuts the wires from the old system without removing multiple panels, removing all wiring and parts from the old system. In the case Axon removes the hardware Axon is not responsible for the surplus of hardware or any devices that may have been physically integrated with the removed system. In some situations, radar systems are integrated with the in-car video system and have a cable that connects to the system, if Axon removes the old in car system then Axon is not responsible for the radar system as part of the removal. |
| | A "Rip" removal should be contracted through ProLogic directly. The Rip would be similar to a complete and full removal, which is more common when they retire a vehicle from service. |
| Custom Trigger Installation | Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees. An Axon representative has discussed with the Agency the standard triggers of the Fleet System. Those standard triggers include light-bar activation, speed, crash and gun-locks. The light-bar must have a controller to allow Axon to interface for the desired position, gun-locks must be installed with existing hardware in the vehicle. Doors are considered "CUSTOM" since they required additional hardware and time for installation, typically requiring the door may need to be taken apart for the installation. |
| Training | End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL. End-user go-live training and support is not included in the installation fee scope. |

4G / Cellular Offload Considerations

| | The Cradlepoint IBR900-1200 will be the connection which allows 4G upload of recorded video | |
|------------------------|--|--|
| Network Considerations | The customer will ensure that their cellular contract does not allow for data throttling, or service denial, once a set data threshold is met. Throttling or denial of service will negatively affect Fleet upload capabilities. | |
| | The MDT's 4G connection will facilitate the upload of recorded video content. | |
| Hardware Provisioning | The customer will provide all 4G sim cards as required by their mobile provider. | |

| | | 200 | |
|-----|---|-------|---|
| N | ^ | te | 0 |
| II. | u | 14.00 | |

This quote is co-termed with quote Q-191455 (executed contract #20327). Year one has been prorated to 9 months to align agency annual billing dates. This has been done according to an anticipated license start date of 5/15/20. The end date of these subscriptions is subject to change if the ship/start date changes.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

| Signature: | Date: |
|------------------------|--------|
| Name (Print): | Title: |
| PO# (Or write N/A): | |

Please sign and email to Kyle Panasewicz at kylep@axon.com or fax to (480) 658-0673

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

| | ***Axon Internal Use | Only*** | |
|-----------|----------------------|---------------------------------------|--|
| | | SFDC Contract #: | |
| | | Order Type: RMA#: Address Used: | |
| Review 1 | Review 2 | SO#: | |
| Comments: | | | |



Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 **United States** Phone: (800) 978-2737

SHIP TO David Hempel Fort Lupton Police Dept. - CO 130 S. McKinley Avenue

Fort Lupton, CO 80621 US

BILL TO

Fort Lupton Police Dept. - CO 130 S. McKinley Avenue Fort Lupton, CO 80621 US

Q-248483-43900.638KP

Issued: 03/10/2020

Quote Expiration: 03/31/2020

Account Number: 107329

Payment Terms: Net 30 Delivery Method: Fedex - Ground Contract Number: 00020320

SALES REPRESENTATIVE

Kyle Panasewicz Phone: (480) 905-2071 Email: kylep@axon.com Fax: (480) 658-0673

PRIMARY CONTACT

David Hempel Phone: (720) 466-6134 Email: dhempel@fortluptonco.gov

| Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|---|---|--|--|---|---------------------------|
| & Packages | | | | | |
| TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT | | 1 | 224.00 | 224.00 | 224.00 |
| BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT | | 6 | 120.00 | 120.00 | 720.00 |
| TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | | 6 | 160.00 | 160.00 | 960.00 |
| EVIDENCE.COM INCLUDED STORAGE | | 60 | 0.00 | 0.00 | 0.00 |
| TASER ASSURANCE PLAN ANNUAL PMT, BODYCAM - TRUE UP PAYMENT | | 6 | 232.00 | 116.00 | 696.00 |
| TASER ASSURANCE PLAN DOCK 2 ANNUAL - TRUE UP PAYMENT | | 1 | 316.00 | 158.00 | 158.00 |
| | | | | 250 | |
| AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK | | 6 | 499.00 | 0.00 | 0.00 |
| MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK | | 6 | 0.00 | 0.00 | 0.00 |
| SYNC CABLE, USB A TO 2.5MM | | 6 | 0.00 | 0.00 | 0.00 |
| | & Packages TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM EVIDENCE.COM INCLUDED STORAGE TASER ASSURANCE PLAN ANNUAL PMT, BODYCAM - TRUE UP PAYMENT TASER ASSURANCE PLAN DOCK 2 ANNUAL - TRUE UP PAYMENT AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK | Rescription (Months) & Packages TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM EVIDENCE.COM INCLUDED STORAGE TASER ASSURANCE PLAN ANNUAL PMT, BODYCAM - TRUE UP PAYMENT TASER ASSURANCE PLAN DOCK 2 ANNUAL - TRUE UP PAYMENT AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK | Rescription (Months) Quantity & Packages TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM EVIDENCE.COM INCLUDED STORAGE TASER ASSURANCE PLAN ANNUAL PMT, BODYCAM - TRUE UP PAYMENT TASER ASSURANCE PLAN DOCK 2 ANNUAL - TRUE UP PAYMENT AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK MAGNET MOUNT, FLEXIBLE, AXON 6 | BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT TECH ASSURANCE PLAN ANNUAL PAYMENT TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM EVIDENCE.COM INCLUDED STORAGE TASER ASSURANCE PLAN ANNUAL PMT, BODYCAM - TRUE UP PAYMENT TASER ASSURANCE PLAN DOCK 2 ANNUAL - TRUE UP PAYMENT AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK MONTHS 1 224.00 1 20.00 1 20.00 1 316.00 4 99.00 6 499.00 | ## Price Net Unit Price |

Year 1 (Continued)

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|------------|--------------------------------------|---|----------|--------------------|-----------------------|-------------|
| Hardware (| Continued) | | | | | |
| 74008 | AXON DOCK, 6 BAY + CORE, AXON BODY 2 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1 | 1,495.00 | 1,195.75 | 1,195.75 |
| | | | | | Subtotal | 3,953.75 |
| | | | | | Estimated Shipping | 0.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,953.75 |

Year 2

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|------------|---|------------------|----------|--------------------|----------------|-------------|
| Axon Plans | s & Packages | | | | | |
| 87026 | TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT | | 1 | 336.00 | 1,433.75 | 1,433.75 |
| 80013 | BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT | | 6 | 180.00 | 180.00 | 1,080.00 |
| 85070 | TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | | 6 | 240.00 | 240.00 | 1,440.00 |
| 85110 | EVIDENCE.COM INCLUDED STORAGE | | 60 | 0.00 | 0.00 | 0.00 |
| | | | | | Subtotal | 3,953.75 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,953.75 |

| ltem | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------|---|--|----------|--------------------|----------------|-------------|
| Axon Plan | s & Packages | | | | | |
| 87026 | TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT | nienia bila sy 13 e isang karjena akung 1997 bila sa tau | 1 | 336.00 | 1,433.75 | 1,433.75 |
| 80014 | BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT | | 6 | 180.00 | 180.00 | 1,080.00 |
| 85070 | TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | | 6 | 240.00 | 240.00 | 1,440.00 |
| 85110 | EVIDENCE.COM INCLUDED STORAGE | | 60 | 0.00 | 0.00 | 0.00 |
| | | | | | Subtotal | 3,953.75 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,953.75 |

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|------------|---|------------------|----------|--------------------|----------------|-------------|
| Axon Plans | s & Packages | | | | | |
| 87026 | TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT | | 1 | 336.00 | 1,433.75 | 1,433.75 |
| 80015 | BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT | | 6 | 180.00 | 180.00 | 1,080.00 |
| 85070 | TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | | 6 | 240.00 | 240.00 | 1,440.00 |
| 85110 | EVIDENCE.COM INCLUDED STORAGE | | 60 | 0.00 | 0.00 | 0.00 |
| | | | | | Subtotal | 3,953.75 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 3,953.75 |
| | | | | | , | |
| | | | | | Grand Total | 15,815,00 |



Discounts (USD)

Quote Expiration: 03/31/2020

| List Amount | 16,669.00 | |
|-------------|-----------|--|
| Discounts | 854.00 | |
| Total | 15,815.00 | |

^{*}Total excludes applicable taxes

Summary of Payments

| Payment | Amount (USD) |
|-------------|--------------|
| Year 1 | 3,953.75 |
| Year 2 | 3,953.75 |
| Year 3 | 3,953.75 |
| Year 4 | 3,953.75 |
| Grand Total | 15,815.00 |

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This quote is co-termed with quote Q-195127 (executed contract #20320). Year one has been prorated to 8 months to align agency annual billing dates. This has been done according to an anticipated license start date of 5/15/20. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon Body 2 hardware contained in this quote will be covered under the Taser Assurance Plan, and will be eligible for replacement at the same time as the equipment originally deployed on this existing contract as determined by quote Q-195127 (contract #20320).

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

| Signature: | Date: |
|------------------------|--------|
| Name (Print): | Title: |
| PO# (Or write N/A): | |

Please sign and email to Kyle Panasewicz at kylep@axon.com or fax to (480) 658-0673

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store <u>buy.axon.com</u>

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| ***Axon Internal Use Only*** | | | | |
|------------------------------|----------|---------------------------------------|--|--|
| | | SFDC Contract#: | | |
| | | Order Type: RMA#: Address Used: | | |
| Review 1 | Review 2 | SO#: | | |
| Comments: | | | | |



Axon Enterprise, Inc. PO BOX 29661 **DEPARTMENT 2018** PHOENIX, AZ 85038-9661 Ph: (480) 991-0797 Fax: (480) 991-0791 AR@axon.com www.axon.com

Invoice

Invoice Date

Sales Order

Payment Term

Invoice No

SI-1643693

26-Feb-20

Page

Net 30

Payment Due Date 27-Mar-20 SO200536357

Customer account 1.07329

Purchase Order YEAR 2 BILLING

Customer reference

RETURN THIS PORTION WITH YOUR PAYMENT

FORT LUPTON POLICE DEPT 130 \$ MCKINLEY AVE FORT LUPTON, CO 80621 USA

BALANCE DUE Currency

11,507.32 USD

of 2

For ACH Payments:(Preferred Method)

Account Name Account Number Axon Enterprise, Inc.

Bank Routing/Transit Reference Number

634912729 122100024 SI-1643693 For Wire Transfers:

Beneficiary Account Number Bank Routing/Transit

SWIFT Code

Axon Enterprise, Inc. 634912729

021000021 CHASUS33

Reference Number SI-1643693 For Lockbox Payments Mail To:

Axon Enterprise, Inc. PO BOX 29661 **DEPARTMENT 2018**

PHOENIX, AZ 85038-9661

Reference Number SI-1643693

Please reference the invoice number on your ACH, Wire or Check payment

Important Note: By selecting the wire transfer payment method, you agree to accept the processing & transaction fees charged by the bank relating to this wire transfer

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